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MARINA
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NZMOA Resources

Marinas and Boatyard Directory

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Chairperson Report 2025 - NZMOA

The year has been a challenging one. The sector has been locked in the constraints of the economic times, and which influences daily decision making and wellbeing. Our customers are doing it tough and therefore so are all our members. Flat levels of activity extend to negative perceptions and performance which ultimately impact investment decisions which in turn cycle back to constrained thinking and conservative business planning.

There are a range of economic indicators and sector statistics that illustrate the current state of play, but I do not wish to dwell on these - as there is always light! A number of us have been through these cycles and know that the sector is very responsive to improving sentiment from economic uplift as a result of lower interest rates, and growing confidence.

On the brighter side we had an improved summer season and by all accounts the fishing was great too!

When times are tough the tough get going...and that has been the mantra of your Executive over the past 12 months. There has been a huge effort going into significant and foundational work that will deliver long-term value to members.

- Skills based training and development – working with the membership and MAST to develop industry-based qualifications for our people.
- Re-developed NZMOA website with updated material resources
- Submissions to the Biosecurity Act review
- Submissions to the RMA Reform legislation and processes
- Antifoul paint performance
- Clean Hull Programs and Marine Biosecurity
- Preparation for the next Health of the Marina/ Boatyard sector survey

- Refreshing the Clean Marinas Program
- Training grant program

I still see many marinas and boatyards evolving operationally with a number advancing in areas of environmental quality management, security and access, training and professional development, database systems implementations and a continued focus on customer service delivery.

While down on prior years, investment continued to be made with Whangārei pushing ahead with its Okara Marina development and refurbishment programs are being delivered at several other sites around New Zealand. New marina developments are in planning stages in the Auckland and Northland areas. Acquisitions of new land-based haul out equipment continued with several new investments made throughout the country.

The regional development investment that has flowed out of the last two governments via MBIE and the PGF has gone, and the sector will face investment decisions without this support of recent times. The stimulus will need to come from our customers and growth in boating activity generally. I am hopeful that private and local government investment will continue to support growth and the opportunities the sector brings to the lives of those in our communities.

NZMOA actively supports its member aspirations by providing support and advice. The two Open Forum events held in Auckland in May had great attendance, which reflected positively on the value members derived from these events in the past. I certainly appreciated the involvement of your executive in making these a success. The greatest benefit from these events is the sharing of the tangible experiences of those who operate day to day in our marinas and boatyards.

The Executive have been busy addressing number of issues in the regulatory space. There is work being done across National Environmental Standards, Clean Hulls and Biosecurity, Craft Risk Management Standards, Regional Pest Management Pathway Plans, and Regional Plan reviews.

I will also raise awareness around the future of demand and where we see this now and going to. We have been blessed with the fact that boating in New Zealand is our biggest recreational pursuit, however there are some threats to this being sustained into the future. For our new generation of boaties, time availability and the affordability of boating need careful consideration. Maintaining and growing demand in our sector needs the attention of us all.

As you can see there remains more work for your Executive to do on your behalf. I want to thank the team for their hard work over the past year which has included continued work on our communications strategy and work around being more connected and accessible to members. A special thank you to our hard-working administrative team of Phil Wardale and Zoe Hawkins.

I am pleased with the continued growth of our membership both full and Associate members. We stand at record numbers and once again I am pleased to report a healthy financial position. We are well placed to fund the body of work above and deliver continued value to the membership.

Thank you all for your support especially our Associate memberships and family of sponsors.

The future remains bright for our sector. We cannot, however, ignore the challenges emerging from various points around the compass.

The currently regulatory environment is being reviewed, and I see very positive change for our sector here. We must remain engaged in the many and varied consultation opportunities. Climate and Sustainability will forever be more integrated in our decision making. We must look forward with confidence and embrace challenges as we have in recent years.

I am immensely proud of the cohesion of our Association and the professional advancement of our members and their businesses.

Chris Galbraith CMM
Chair - NZMOA



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Thank you to the executive members for 2024-25:

Chris Galbraith

Bay of Islands Marina –
Chair

Nigel Skeggs

Nelson Marina –
Vice Chair

Sharron Beck

Whangārei Marina

Tom Warren

Waiheke Marina

Gareth Wilson

Westhaven Marina –
Treasurer

Charlotte Robertson

Hesketh Henry
(Associate Member)

Andrew Wilkes

Dixon Manufacturing Ltd
(Associate Member)

Philip Wardale

Whakatāne District
Council – Secretary

Anna Barnes

Tauranga Bridge Marina
(part year)

Sarah Barrell

Viaduct Harbour Marina
(part year)

Kim Passmore

Bayswater Marina
(part year)

Dave Withington

VesselWorks
(part year)



Executive members at the 2024 conference in Wellington. The elected executive committee contribute their time to the association to lead and influence the industry.

Learn more about the executive members at nzmoa.com

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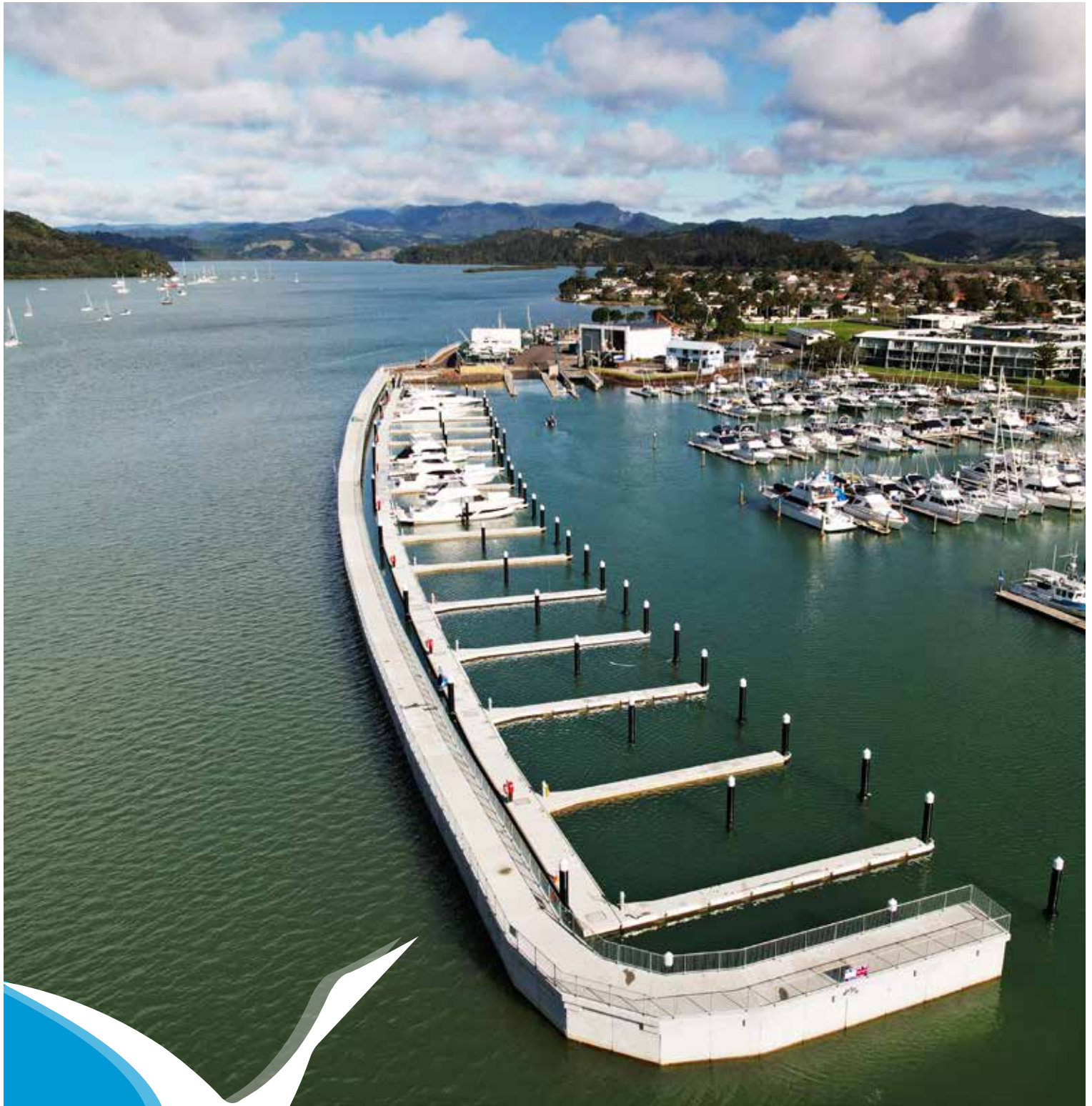


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ADVOCACY

Navigating the cycles of change

Successive governments work to balance the requirements of a healthy economy with those of a healthy environment and the result can be, in these changing times, uncertainty for infrastructure providers.

Our industry, with its role in economic development and employment, and a duty of care to the natural environment, must have a voice in the processes that feed into crown decisions.

Therefore NZMOA has commissioned a body of work from legal specialists Gascoigne Wicks to review the Government's National Direction Reform Consultation packages encompassing a new National Policy Statements for Infrastructure, Natural Hazards, Coastal Policy, Freshwater Management and Resource Management.

In October 2024 we submitted on the Marine and Coastal Area (Tukatau Moana) (Customary Marine Title) Amendment Bill, recognising the importance of working with tangata whenua, and representing our concerns relating to the ability to develop infrastructure in the future. In early 2025 we also provided feedback on the proposed amendments to the Biosecurity Act, where we generally supported the principles of the amendments but opposed some of the proposals in the interests of our industry and our customers.

NZMOA's goal is to assist the industry in continuing to contribute to the economy, provide vital infrastructure, and create hubs of recreation and employment, all while respecting environmental values.

WHITIANGA MARINA

Our industry exists where sea meets land. Right of access, and infrastructure for storage of vessels and managed maintenance, is vital to our economy and our recreation.





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The NZMOA Clean Marina Program

The Clean Marina program is an industry-led initiative that encourages marina operators, boatyards, contractors, and recreational boaters to play their part in protecting coastal and inland water quality.

NZMOA's Clean Marina program promotes sustainable environmental initiatives to help protect our coastal and inland marine areas for future generations to enjoy.





The three steps to becoming a Clean Marina:

LEVEL 1:
THE CLEAN MARINA PLEDGE

LEVEL 2:
CLEAN MARINA SELF ASSESSMENT

LEVEL 3:
CLEAN MARINA INDEPENDENT ASSESSMENT

Marinas active in the program are:

- LEVEL 3**
- Bay of Islands Marina
 - Gulf Harbour Marina
 - Half Moon Bay Marina
 - Nelson Marina
 - Orakei Marina
 - Seaview Marina
 - Tauranga Bridge Marina
 - Te Ana Marina
 - Waiheke Marina *
 - Westhaven Marina
 - Whangamata Marina
 - Whitianga Marina

- LEVEL 2**
- Havelock Marina
 - Outboard Boating Club
 - Picton Marina
 - Waikawa Marina

- LEVEL 1**
- Viaduct Harbour

* subject to final inspection

To maintain Clean Marina status, the facility must be independently audited bi-annually. There is an expectation that marinas will work to 'raise the bar' each cycle.

The first step starts with the Clean Marina Pledge.

Make a start at nzmoa.com/clean-marina

Developing our talent base

NZMOA believes in supporting all levels of the industry - from new entrants through to senior leadership. Our approach is to provide training and networking opportunities at affordable prices - because leveraging each other is one of the best ways to develop a capable, sustainable industry.

TRAINING GRANTS

This year NZMOA has so far supported three marina industry professionals in their study towards the Intermediate Marina Manager qualification with the Marina Industries Australia (MIA).

Interested in health and safety, marketing or environmental management? Applications for grants are invited across a broad range of training types and providers including but not limited to traditional marina industry qualifications.

All members and their staff can apply and full details are available at www.nzmoa.com/training-fund.

STEPPING AHEAD IN TRAINING

We are taking significant steps with MAST Academy to further training within the industry and in 2025 we put a call out to the industry to become involved in a sector advisory group that will work to ensure that marina and boatyard training is structured to meet the real training and skill needs of workers and employers.

This will ensure a fit for purpose and future proofed qualification/s to support increased training, attraction and retention in our operations.

The people doing the jobs know best what skills are really needed, and we want to make sure that knowledge gets built into the qualification.

If you are interested in becoming involved, please contact NZMOA or MAST.

CAREER PATHWAYS

NZMOA partners with the MAST Academy New Zealand to offer apprenticeships in Marina and Boatyards at Level 4. To become involved as an employer, please contact MAST.



Avi Sharmar from Hobsonville Marina Management received the first NZMOA scholarship in March this year. He was one of five graduates from the industry recognised at the MAST graduation ceremony and has received funds to further his training.

NZMOA Events

The New Zealand Marina and Boatyard Conference is the flagship event for NZMOA and the industry calendar. Each year, we visit a different region of New Zealand, aiming to deliver an event that provides knowledge and tools applicable to your job that you simply won't get anywhere else.

The 2025 Boatyard Operations Open Forum and the Marina Administration Open Forum were held in Auckland and aimed to foster direct conversation, learning and problem solving, between those in similar roles.

OUR INTERNATIONAL RELATIONSHIPS

The International Council Marine Industry Association (ICOMIA) plays a major role in the marine industry internationally. Thanks to an investment shared by the association and individual members, NZMOA has had a role on the Marinas Group (IMG) Committee Board for more than twenty years.



Look out for details of these and other events in the NZMOA newsletter – make sure you are subscribed by visiting www.nzmoa.com.

NZMOA Awards

Celebrate excellence in the marinas and boatyards industry with the NZMOA Awards! These awards recognize outstanding performance, innovation, and all-around excellence, regardless of the size of your marina, boatyard, or membership.

Categories include:

- **Marina of the Year**
- **Boatyard of the Year**
- **Best Initiative**
- **Individual Contribution to the Industry**

Entries will open in early 2026 for the next awards program.



Learn more about them at www.nzmoa.com/awards

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NZMOA Awards Hall of Fame

2024 Winners & Recipients

NZMOA MARINA OF THE YEAR

Winner: Half Moon Bay Marina

Highly Commended:

Waikawa Marina

Finalists: Queenstown Marina

Tauranga Bridge Marina

NZMOA BOATYARD OF THE YEAR

Winner: Bay of Islands Marina

Highly Commended:

Half Moon Bay Marina

NZMOA BEST INITIATIVE - MARINA AND BOATYARD MEMBERS

Winner: Waiheke Marina's floating marina complex and carpark - a New Zealand first

Highly Commended for Digital Innovation:

Marlborough Sounds Marina's All Aboard - Marina Customers Digital Onboarding

Highly Commended for Community Engagement:

Whangārei Maritime Festival

Finalist: Port Nikau - for connecting Whangārei's marine industry to the superyacht market

NZMOA BEST INITIATIVE - ASSOCIATE MEMBERS

Winner: Heron Construction for Waiheke Marina's floating structures: a new frontier for environmentally sensitive marinas

Highly Commended: Products from Dixon Manufacturing to improve safety in marinas

NZMOA INDIVIDUAL CONTRIBUTION TO THE COMMUNITY

Tom Warren

2022 Winners & Recipients

NZMOA BEST ENVIRONMENTAL PERFORMER 2022

Winner: Westhaven Marina

Highly Commended:

Whangamata Marina

NZMOA MARINA OF THE YEAR 2022

Winner: Westhaven Marina

Highly Commended:

Half Moon Bay Marina

NZMOA BOATYARD OF THE YEAR 2022

Winner: Whangamata Marina

Highly Commended:

Gulf Harbour Marina

NZMOA OUTSTANDING INITIATIVE AWARD 2022

Winner (full member entrant):

Westhaven Marina's digital parking management system

Winner (associate member entrant):

Marinaquip's Multi-Piece Pile Rings

Highly Commended:

Man Overboard Alarm Systems

NZMOA OUTSTANDING INDIVIDUAL CONTRIBUTION TO THE MARINA INDUSTRY 2022 -

Philip Wardale

2020 Winners & Recipients

NZMOA MARINA OF THE YEAR

Winner: Gulf Harbour Marina

Highly commended:

Westhaven Marina

NZMOA BOATYARD OF THE YEAR

Winner: Whangamata Marina

NZMOA Best Environmental Performer:

Whangamata Marina

Highly commended:

Gisborne Marina

NZMOA MOST OUTSTANDING INITIATIVE

Winner: Westhaven Marina

Highly commended: Nylonut

NZMOA INDIVIDUAL CONTRIBUTION TO THE MARINA INDUSTRY

Kevin Lidgard

2019 Winners & Recipients

NZMOA MARINA OF THE YEAR

Winner: Bay of Islands Marina

Highly commended: Te Ana Marina

NZMOA BOATYARD OF THE YEAR

Winner: Bridge Marina

Travelift Limited

Highly Commended: Marsden Cove Marina and Gulf Harbour Marina

NZMOA BEST ENVIRONMENTAL PERFORMER

Winner: Tauranga Bridge Marina Ltd

Highly commended: Vessel Works

NZMOA INDIVIDUAL CONTRIBUTION TO THE MARINA INDUSTRY

Brent and June Shipman of Total Marine

2018 Winners & Recipients

OUTSTANDING INDIVIDUAL CONTRIBUTION

Chris Galbraith, Chair, NZMOA

NZMOA MARINA OF THE YEAR

Winner: Westhaven Marina

BEST ENVIRONMENTAL INITIATIVE

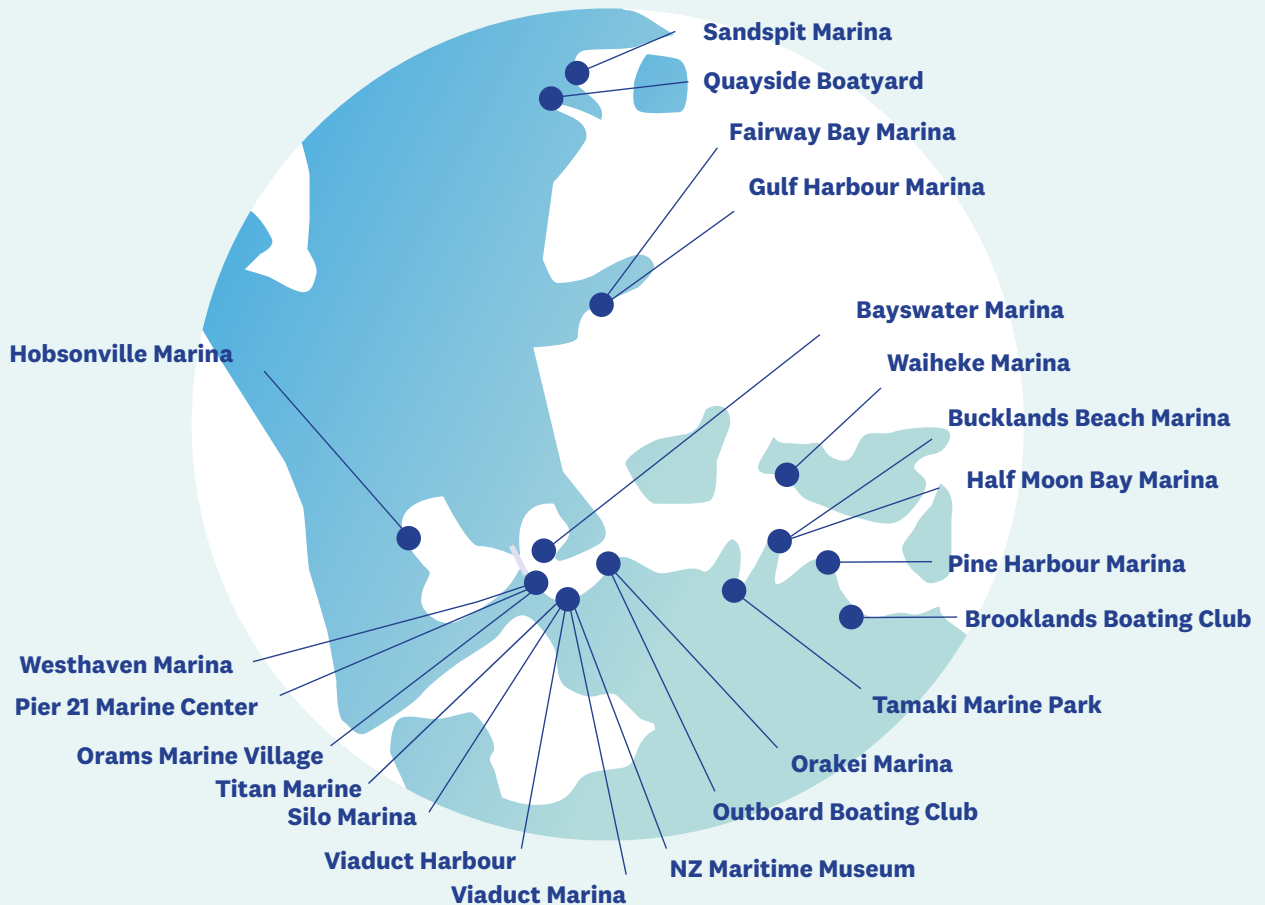
Winner: Tutukaka Marina's Seabin Project

NZMOA Members

Full members of NZMOA

NORTH
ISLAND





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 boimarina.co.nz

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Clyde Quay Marina

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Eastland Port Marina

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Fairway Bay Marina

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Gulf Harbour Marina

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Gulf Harbour Marine Village Resident's Association

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Half Moon Bay Marina

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 hmbmarina.co.nz

Havelock Marina

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 marlboroughmarinas.co.nz

Hobsonville Marina

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NZMOA Members

Full members of NZMOA

SOUTH
ISLAND



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Kinloch Marina

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Lake Taupō Marina

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NZMOA Members

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Orams Marine Village

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Orakei Marina

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Outboard Boating Club

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Picton Marina

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Pier 21 Marine Center

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Pine Harbour Marina

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pineharbour.co.nz

Portage Marlborough Marina

(under construction)
portagemarina.co.nz/contact

Port Denarau Marina

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denaraumarina.com

Port Golden Bay

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Quayside Boatyard

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Queenstown Marina

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Sailfish Marina

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Silo Marina

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Vessel Works

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Vuda Marina Fiji

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Whitianga Marina

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Whitianga Waterways

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whitiangawaterways.co.nz

Dixon Stainless: Still on the up!



In Warkworth, just north of Auckland, Dixon Stainless is forging ahead, even amid economic headwinds.

Founded on legacy products like stainless boarding ladders, handrails and gas-hob toasters originally designed by Neil Dixon, the company was acquired in 2006 by local entrepreneurs Jane Warren and Andrew Wilkes.

Since then, they have evolved Dixon into a precision fabrication hub. It serves not only its traditional marine based customer base with products like custom stanchions, rod holders and ladders, it has expanded into playground installations, components for rockets, trains, food-service fittings, art installations and balustrades for schools and housing—all fabricated locally to exacting standards and in a range of materials including stainless steels, aluminium, titanium, engineering plastics, FRP and carbon fibre.

Customers include many New Zealand marinas, Kiwirail, Sealegs, Dickey Boats, Eke Panuku Development Auckland, Rocket Lab, Fisher & Paykel and clients in Australia, the UK, Europe and the USA.

The company is committed to standards and holds ISO 9001, 14001 and 45001 certifications, a Sustainable Steel Council Gold rating, and official licensing under the Fernmark/Buy NZ Made programme.

Meeting Andrew and Jane onsite in July 2025, they are as upbeat as ever, with a stream of new work in the pipeline to keep the team busy.

“Dixon has stayed agile by investing in in-house fabrication capabilities,” Andrew says. “Installing multiple water-jet cutting machines and expanding CNC, presswork, tube bending and welding lines has let us control lead times, reduce reliance on outsourced supply, and take on custom and production-run orders across industries.”

“We have a lean team of 17 including skilled tradesfolk, NZ qualified mechanical design engineers and apprentices which means we can be flexible in handling bespoke projects without losing scale.”

Looking forward, Dixon Stainless remains strongly positioned:

delivering Kiwi-made products with global reach, trusted by long-standing clients, and innovating in both marine and broader industrial sectors. Its story demonstrates how dedication to quality, rooted in New Zealand manufacturing, can power success.



Andrew Wilkes shows the team from Empire Capital around the 3000 sqm work site during a site visit in July 2025



Paul Harris demonstrates a new laser welder that will take care of thin wall 5mm to 0.5mm, high precision jobs



SUPPLIER DIRECTORY

NZMOA Supplier Directory intro

The following companies support the marina and boatyard industry in New Zealand. They are our suppliers and allies—innovative, professional, and always there for us. When you are starting a new project, or placing an order, please support them whenever you can. We are particularly thankful to our family of sponsors – look out for them in the directory.



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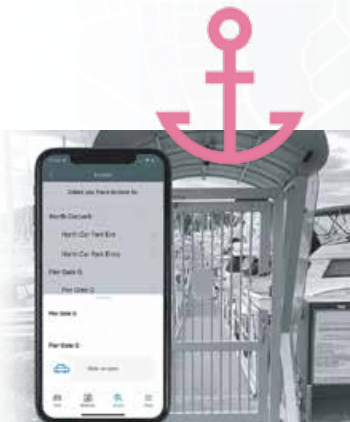


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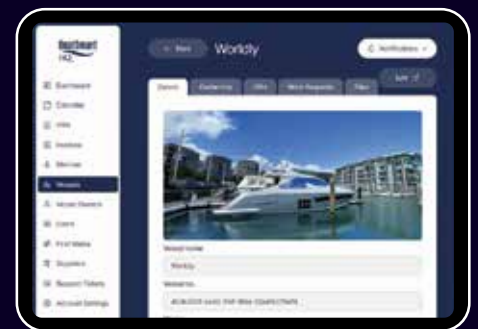
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